Manufacturer’s Edge
Boots On The Ground Perspective
Who is Manufacturer's Edge?

Manufacturer's Edge is a statewide assistance center dedicated to increasing the competitiveness of Colorado manufacturers.

Our Mission is to Strengthen and Grow the **Colorado Manufacturing Community**

- A public/private partnership hosting the Colorado Manufacturing Extension Partnership (MEP)
- Partially funded by U.S. Department of Commerce
- Provides a range of growth and transformation programs to Colorado manufacturers
- Program income from private industry
- State Funds for specific grants
What is “Manufacturing”? 

- In the US, it’s a collection of 252,000 companies and 12,000,000 workers contributing $2.1 Trillion to the economy.
- Productivity is up 150% since 1987
- There will be 3 Million unfilled manufacturing jobs in the next 5 years
- It’s the 9th largest economy in the world.
The “Typical” Manufacturer

- Only 1.5% are larger than 500 people.
- 75% are LESS THAN 20 people.
- In Colorado, 48% are less than 5 people.
- 84% are S Corps, Partnerships, or Sole Proprietors.
Priorities

- Staying in business
- Making money
- Making payroll
- Getting bigger
- Making Money
- Finding people
- Making Money
- Developing new products
- Eventually, new technology, future trends, standards, etc.
Standards/Certs Driven by:

- Supply Chain Trends
- Customer Requirements
- Company Culture
- New Blood
- Government/Industry specs
Thank You!!!  Questions?

Tom Bugnitz
303-998-0303
tbugnitz@manufacturersedge.com